

Message Text

UNCLASSIFIED

PAGE 01 STATE 298138

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ORIGIN COME-00

INFO OCT-01 EA-09 ISO-00 EB-07 /017 R

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EA/IMS:WSHEPHARD (INFO)

EA/EP:MHENDERSON

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P 181930Z DEC 75

FM SECSTATE WASHDC

TO AMEMBASSY KUALA LUMPUR PRIORITY

INFO AMEMBASSY TOKYO PRIORITY

UNCLAS STATE 298138

E.O. 11652: N/A

TAGS: BEXP, MY, JA

SUBJECT: PRODUCT OPPORTUNITY - PATROL BOATS FOR MALAYSIAN
GOVERNMENT

REF: TOKYO 15967; STATE 270134

1. HALTER MARINE REPRESENTATIVE HAS VISITED MALAYSIA AND
JAPAN TO EVALUATE POTENTIAL . FIRM CONSIDERS THEY CAN BE
VERY PRICE COMPETITIVE AND FURNISH FINANCIAL PACKAGE
ACCEPTABLE TO CUSTOMER. UNFORTUNATELY, OTHER COMMITMENTS
AT THIS TIME DO NOT PERMIT PREPARATION OF OBJECTIVE BID
PACKAGE.

2. HALTER MARINE SEEMS VERY INTERESTED AND IS HIGHLY
QUALIFIED FOR THIS TYPE WORK. WOULD APPRECIATE EMBASSY'S
LOOKING INTO WHETHER BID EXTENSION TO MID-MARCH 1976 IS
POSSIBLE AND, IF SO, ADVISING HOW SUCH EXTENSION MAY BE
OBTAINED. KISSINGER

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Message Attributes

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Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
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Draft Date: 18 DEC 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Handling Restrictions: n/a
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Margaret P. Grafeld
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